



**SOUTH FLORIDA WORKFORCE INVESTMENT BOARD
GLOBAL TALENT AND COMPETITIVENESS COUNCIL MEETING
THURSDAY, JUNE 16, 2022
8:30 AM**

The Landing at MIA
5 Star Conference Center (Florida Key Room)
7415 Corporate Center Drive, Suite H,
Miami, Florida 33126

The public may choose to view the session online via Zoom. **Registration is required:**
<https://us02web.zoom.us/meeting/register/tZ0lceysqj4oGtWBmMGILVbF68iV33SCib29>

AGENDA

1. Call to Order and Introductions
2. Approval of GTC Council Meeting Minutes
 - A. April 28, 2022
3. Information – CareerSource South Florida Business and Employment Center at the Key Club House
4. Information – Bean Automotive Group Apprenticeship Program Update
5. Recommendation as to Approval of Related Party Training Vendor
6. Recommendation as to Approval to Add Occupations to the WDA 23 Targeted Occupation List
7. Recommendation as to Approval of New Programs for an Existing Training Providers
8. Recommendation as to Approval to Allocate Funds to Miami-Dade County Public School District for the Summer Youth Pre-Apprenticeship Internship Program
9. Recommendation as to Approval of Revisions to the Individual Training Account Policy
10. Recommendation as to Approval of Workforce Services Contractors for Program Year 2022-2023
11. Recommendation as to Approval of Youth Services Contractors for Program Year 2022-2023
12. Recommendation as to Approval of the Career Development Center at Florida Memorial University

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"Members of the public shall be given a reasonable opportunity to be heard on a specific agenda item, but must register with the agenda clerk prior to being heard."

13. Recommendation as to Approval of the Warren Henry Apprenticeship Program
14. Recommendation as to Approval of the Rapid Response and Layoff Aversion Initiatives
15. Recommendation as to Approval of the Early Learning Coalition Apprenticeship Program

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Agenda items are displayed in the order they were discussed.

2A. Approval of GTCC Council Meeting Minutes – February 17, 2021

Deferred; lack of quorum.

3. Information – CareerSource Florida Workforce System Evaluation

Chairwoman Ferradaz introduced the item; Mr. Smith further presented an update on the evaluation of the CareerSource Florida Workforce System.

In alignment with the REACH Act, passed in 2021, CareerSource Florida has awarded a contract to Ernest and Young to evaluate approximately 100 American Job Centers, commonly referred to as “Career Centers”, operated by Florida’s 24 local workforce development boards.

The evaluation will evaluate the entire workforce system; taking note of existing issues within the workforce system; producing recommendations for change, which may include regional consolidation or re-alignment of how the State currently operates its LWDB.

[Mr. Piedra arrives to the meeting – Quorum established]

The Statement of Work (SOW) associated with this project was sent to all LWDBs for review and feedback. CareerSource South Florida’s assessment centered on the ability for LWDBs to review and provide feedback before publishing the reports and who will be provided access apart from the CareerSource Florida Board. Additionally, there are two other areas of concern: 1.) the Executive Directors interviews with Ernst & Young and 2. Labor Market assessment and recommendations for all 24 LWDBs.

Ernst and Young has tasked all LWDBs with holding a town hall with local businesses and key stakeholders to assess their needs and observations about the job market and CSSF’s programs. E&Y will be in attendance to assess the process and feedback.

Commissioner Coldiron inquired if a town hall will be held in Monroe County as well as Miami-Dade. Mr. Smith advised that CSSF is in control of the process and will request to have one hybrid town hall meeting in each region.

Chairwoman Ferradaz asked if CSSF’s concerns about transparency had been written and submitted to the State for review. Mr. Smith advised that he was uncertain if the concerns



had been written and submitted; but they have been verbalized. Ms. Ferradaz voiced that CSSF staff should think about writing out the concerns as soon as possible.

Chairwoman Ferradaz presented a follow-up question inquiring if other LWDB Executive Directors voiced similar concerns. Mr. Smith confirmed that others have voiced similar concerns as well as what would be the result of the evaluation with regard to possible consolidations, staffing cuts, and labor market concerns.

Mr. del Valle inquired about the process to appeal, if necessary. Mr. Smith advised that we have not been made aware of the process to provide input. We are certain when/if that will be made available; however, the lack of guidance is the cause behind much of the cause.

Commissioner Coldiron asked if the project is still on time and if the first report has been completed. Mr. Smith advised that the status of the project has not been communicated to date.

No further questions or comments were presented.

2A. Approval of GTCC Council Meeting Minutes – February 17, 2021

Chairwoman Ferradaz noted that quorum had been achieved and returned the Committee's attention back to item 2A. Approval of the SFWIB Global Talent and Competiveness Council meeting minutes.

Motion by Commissioner Coldiron: Move to approve the SFWIB Global Talent and Competiveness Council meeting minutes from February 17, 2022

Seconded by: Mr. del Valle and **passed without dissent.**

4. Information – De-obligation and Re-allocation of WIOA Funds Policy

Chairwoman Ferradaz introduced the item; Mr. Smith further presented.

The Department of Economic Opportunity (DEO) requested the review of the policy framework of the De-Obligation and Re-Allocation of WIOA Funding Policy. Each of the 24 Local Workforce Development Boards were asked to review and comment on the old policy, dated 2013. Compiled feedback will be examined and considered for inclusion in the updated policy.



While reviewing documentation forwarded to the LWDBs, CSSF staff noted several references to the new policy. CSSF Executive Director asked for a copy of the draft version; however, he was informed that it is not ready for release. The state will construct the document based on input received from each of the LWDBs and forward a copy for review and feedback shortly after.

No further questions or comments were presented.

5. Approval – Add an Occupation to the WDA 23 Targeted Occupation List

Chairwoman Ferradaz introduced the item; Mr. Smith further presented.

CSSF staff received a request with supporting documentation from Miami Dade County Public Schools to add Standard Occupational Classification (SOC) code 53-3033 Light Truck or Delivery Service Drivers to the list for their Commercial Class “B” Driving program.

Mr. Carlos Manrique will complete a Conflict of Interest Form when the agenda item is presented to the SFWIB for approval.

No further questions or comments were presented.

Motion by Mr. Piedra: Move to recommend to the SFWIB the addition of an additional occupation to the WDA 23 TOL.

Seconded by: Mr. del Valle and **passed without dissent.**

6. Approval - New Programs for an Existing Training Provider

Chairwoman Ferradaz introduced the item; Mr. Smith further presented.

Miami Dade County Public Schools has submitted documentation for review and approval for the addition of two courses, namely the Commercial Class “B” Driving – Certificate of Completion and the M-DCPS Adult Pre-Apprenticeship Program for the Automotive Service Mechanic Pre-apprenticeship program.

Mr. Carlos Manrique will complete a Conflict of Interest Form when the agenda item is presented to the SFWIB for approval.



Motion by Mr. Piedra: Move to recommend to the SFWIB the addition of new programs for an existing training provider.

Seconded by: Commissioner Coldiron and **passed without dissent.**

7. Approval to Allocate Funds to Miami-Dade County Public School District for the Summer Youth Internship Program

Chairwoman Ferradaz introduced the item; Mr. Kelly further presented.

Mr. Kelly provided an update on the MDCPSD Summer Youth Internship program which currently has a 99% success rate.

Mr. del Valle inquired about the difference between those that applied for the program vs. those that enrolled. Mr. Travis explained that there are several youth internship/employment programs available in the Miami-Dade County area. Due to the competitive nature of the program, participants often register for several and select the offering that best aligns with what they value.

Mr. Carlos Manrique will complete a Conflict of Interest Form when the agenda item is presented to the SFWIB for approval.

Motion by Mr. Piedra: Move to recommend to the SFWIB to allocate funds to MDCPS District for the Summer Youth Internship Program.

Seconded by: Mr. Brown and **passed without dissent.**

8. Approval - Accept and Allocate Funds for the Miami-Dade County Commission District 9 Safety Net Summer Youth Employment Program

Chairwoman Ferradaz introduced the item; Mr. Kelly further presented.

CSSF staff requests the name of the funding source be changed from Miami-Dade County General Revenue Funds to Community Development Block Grant (CDBG) Coronavirus Aid, Relief and Economic Security Act (CARES Act)-CDBG-CV 3 funds.

Motion by Commissioner Coldiron: Move to recommend to the SFWIB to permit the changing of the funding source from MDC General Revenue Funds to Community Development Block Grant (CDBG) Coronavirus Aid, Relief and Economic Security Act (CARES Act)-CDBG-CV 3 funds.

Seconded by: Mr. Piedra and **passed without dissent.**



9. Approval - Allocate Funds for the In-School Youth Program Paid Work Experience

Chairwoman Ferradaz introduced the item; Mr. Kelly further presented.

Motion by Mr. del Valle: Move to recommend to the SFWIB to allocate additional funds for the In-School Youth Program for Paid Work Experience (PWE).

Seconded by: Mr. Piedra and **passed without dissent.**

10. Approval - Accept and Allocate Funds for the Summer Youth Employment Program for Miami-Dade Charter Schools

Chairwoman Ferradaz introduced the item; Mr. Kelly further presented.

A new initiative has been launched to provide a Summer Youth Employment Program specifically for Miami-Dade County Charter School students. As such, CSSF staff recommends that the Council approve to recommend to the SFWIB:

- (1) The approval to accept \$250,000 in general revenue funds from Miami-Dade County and \$500,000 in funds from The Children's Trust for a Summer Youth Employment Program;
- (2) Allocate a matching \$500,000 in Temporary Assistance for Needy Families funds, and;
- (3) Allocate funds to Adult Mankind Organization, Inc., as set forth below.

Commissioner Coldiron inquired if the eligibility requirements were the same for this offering. Mr. Kelly affirmed.

Motion by Mr. Brown: Move to recommend to the SFWIB to accept funding for the Summer Youth Employment Program for MD County Charter Schools.

Seconded by: Mr. Piedra and **passed without dissent.**

11. Approval - Allocate Funds to the Visitor Industry Human Resource Development Council, Inc. for Rapid Response Activities

Chairwoman Ferradaz introduced the item; Mr. Smith further presented.

Mr. Smith further explained that the item was previously presented to the Council; however, there was a request to table the item to until additional information became available.



Mr. Smith advised that job descriptions are available for member review if requested. Budget breakdown is as follows:

- \$90K for the Executive Director
- 65K Project Manager
- Remaining funds will be used for administrative cost and additional staffing as needed.

The Council voiced several concerns around the structure of the program, ongoing funding plans, and the goals and objectives of the offering.

Commissioner Coldiron noted that the program seems redundant as the hospitality industry is already doing something similar.

Piedra asked for clarification on the structure of the program prior to this offering. Mr. Smith advised that the previous program's structure remain; however, funding is no longer available for administrative costs. The objective is to restart the program with a focus on bringing in college graduates and allow for career advancement for those responsible for sourcing talent.

The council asked that the following be presented before further consideration:

- A response to the redundancy of services
- An updated mission statement, goals and objectives
- A sustainability plan for funding, financial goals and percentage match available.
- Statistics on the program's previous successes and funding sources

In addition, the Council asks that someone from the Greater Miami Convention and Visitors Bureau be present to answer questions.

Motion by Mr. Piedra to table the agenda item.

Seconded by: Mr. Brown and **passed without dissent.**

Being as there were no further questions or concerns, the meeting adjourned at 9:26am.



SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 6/16/2022

AGENDA ITEM NUMBER: 3

AGENDA ITEM SUBJECT: CAREERSOURCE SOUTH FLORIDA BUSINESS AND EMPLOYMENT CENTER AT THE KEY CLUB HOUSE

AGENDA ITEM TYPE: **INFORMATIONAL**

RECOMMENDATION: N/A.

STRATEGIC GOAL: **IMPROVE SERVICES FOR INDIVIDUALS W/ BARRIERS**

STRATEGIC PROJECT: **Improve employment outcomes**

BACKGROUND:

On May 25, 2022, the South Florida Workforce Investment Board (SFWIB) joined various community partners to celebrate the grand opening of the CareerSource South Florida (CareerSource) Business and Employment center at the Key Clubhouse of South Florida, Inc. (Key Clubhouse). Located in the Northside Commons, 8301 NW 27th Ave, Suite 102, Miami, FL 33147, the center will allow Key Clubhouse residents the ability to update resumes, conduct job searches and access other employment services with the direct support of Key Club staff.

Since its founding in 2008 by a grassroots group of family members and a young consumer, the Key Clubhouse has provided a place where people whose lives have been affected by mental illness reintegrate back into the community. In July 2021, through a partnership with Carrfour Supportive Housing, Inc., the Key Clubhouse moved into the new 5,000 sq. ft. on the bottom floor of Northside Commons. The 80-unit supportive housing complex, built primarily for low-income individuals living with serious mental illness, has approximately half of the apartment units are occupied with members of the Key Clubhouse; and is expanding to provide more services to individuals in need of their services.

In 2018, the SFWIB pledged to sponsor an on-site business and employment center for the residents of the Key Clubhouse. The sponsorship is in alignment with the SFWIB Strategic Plan's goal to provide job opportunities for individuals with barriers to employment. The partnership with the SFWIB will also allowed the Key Clubhouse to further its mission "to afford people whose lives have been disrupted by mental illness the opportunity to recover meaningful and productive lives through self-directed reintegration into the workplace and the community."

The SFWIB was also recognized by the Executive Director of Key Clubhouse, Debra Webb, for employing some of their clients. One such client, Alexander Lasa, who joined the CareerSource South Florida team in 2016, went on to gain employment at Segal Trials, a privately held network of five research sites specializing in the central nervous system, women's health and addiction medicine.

There are 326 Clubhouses in more than 32 countries around the world. Key Clubhouse is a member of Thriving Mind/South Florida Behavioral Health Network, the Managing Entity for state-funded behavioral health services in Miami-Dade and Monroe Counties.

FUNDING: N/A

PERFORMANCE: N/A

NO ATTACHMENT



SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 6/16/2022

AGENDA ITEM NUMBER: 4

AGENDA ITEM SUBJECT: BEAN AUTOMOTIVE GROUP, LP APPRENTICESHIP PROGRAM UPDATE

AGENDA ITEM TYPE: **INFORMATIONAL**

RECOMMENDATION: N/A

STRATEGIC GOAL: **BUILD DEMAND-DRIVEN SYSTEM W/ EMPLOYER ENGAGEMENT**

STRATEGIC PROJECT: **Maximizing collaborative partnerships**

BACKGROUND:

At the June 17, 2021 meeting, the South Florida Workforce Investment Board (SFWIB) approved the Miami Dade College (MDC) Automotive Technician Specialist Apprenticeship Program with employer partner Bean Automotive Group, L.P. (Bean Automotive Group). The program is the result of a collaboration between the MDC Apprenticeship Program, Bean Automotive Group, Miami-Dade Beacon Council Miami Community Ventures, and the SFWIB to address the shortage of qualified automotive technicians in Miami Dade County.

The Automotive Technician Specialist apprenticeship program will prepare qualified individuals with the necessary skills to become certified master technicians with the Toyota and Lexus brands. The apprenticeship cohort candidates will complete 220 hours of Related Technical Instruction (RTI) and 2,000 hours of On-the-Job Training (OJT).

The first apprenticeship cohort began on July 13, 2021, with an anticipated end date of September, 2022. There were a total 15 apprentices, of which 11 were WIOA candidates. Of the five apprentices that did not complete the program, four were WIOA funded.

The remaining 10 apprentices, seven of whom are WIOA funded, are currently slated to complete the program in September, 2022, and will be retained by the employer and receive hourly wage increase from \$14.00 per hour to \$14.50.

The SFWIB approved an amount not to exceed \$105,000.00 for the apprenticeship program with Bean Automotive Group; however, a total of only \$49,000 was expended.

FUNDING: N/A

PERFORMANCE:

Total Participant Performance

Total Number of Participants that started Training: 15

Total WIOA Set to Complete Training: 10

Projected Completion Rate: 67%

Projected Permanent Placement: 10

Projected Completion Placement Rate: 100%

Average Wage Rate: \$14.50

Cost Per Placement: \$4,900.00

Net Economic Benefit: \$25,260.00

Return on Investment: \$5.16

Economic Impact to the Community: \$252,600.00

WIOA Participant Performance

Number of WIOA Participants that started Training: 11

Total WIOA Set to Complete Training: 7

Projected Completion Rate: 64%

Projected WIOA Placement: 7

Projected WIOA Completion Placement Rate: 100%

Average Wage Rate: \$14.50

Cost Per Placement: \$7,000.00

Net Economic Benefit: \$23,160.00

Return on Investment: \$3.31

Economic Impact to the Community: \$162,120.00

NO ATTACHMENT



SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 6/16/2022

AGENDA ITEM NUMBER: 5

AGENDA ITEM SUBJECT: RELATED PARTY VENDOR AGREEMENTS

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: SFWIB staff recommends to the Global Talent and Competitiveness Council to recommend to the Board the approval of Related Party Vendor Agreements that are represented on the Board, as set forth below.

STRATEGIC GOAL: **HIGH ROI THROUGH CONTINUOUS IMPROVEMENT**

STRATEGIC PROJECT: **Improve credential outcomes for job seekers**

BACKGROUND:

CareerSource Florida Contracting Policy prohibits the use of state or federal funds by a regional workforce board for any contract exceeding \$25,000 between a regional workforce board and a member of that board that has any relationship with the contracting vendor, unless the Department of Economic Opportunity (DEO) and CareerSource Florida has reviewed the contract.

SFWIB staff recommends to the Global Talent Competitiveness Council to recommend to the Board the approval of Related Party Vendor Agreements with the following Vendors that are represented on the Board:

- Florida National University, Inc. (FL National)
- The District Board of Trustees of Miami Dade College (MDC)
- Miami-Dade County Public Schools (M-DCPS)
- The Academy of South Florida, Inc. (The Academy)
- Academic Technologies, Inc. (The Code Academy)
- MARS CDC Apprenticeship Program for Men and Women, GNJ (MARS CDC)

The policy does not exclude agreements with training/educational institutions that regional workforce boards enter into with a training/educational institution included on the local eligible training provider list and for which eligible applicants choose from when selecting a training/educational provider. Accordingly, the Training Vendor Agreements between the SFWIB and FL National, MDC, M-DCPS, The Academy, The Code Academy, and MARS CDC are subject to the two-thirds vote requirement and will be submitted to DEO and CareerSource Florida for review.

FUNDING: N/A

PERFORMANCE: N/A

NO ATTACHMENT



SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 6/16/2022

AGENDA ITEM NUMBER: 6

AGENDA ITEM SUBJECT: 2021-2022 WDA 23 DEMAND OCCUPATIONS LIST (TOL) ADDITION

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: SFWIB staff recommends to the Global Talent and Competitiveness Council to recommend to the Board the approval to add new occupations to the 2021-2022 Targeted Occupation, as set forth below.

STRATEGIC GOAL: **BUILD DEMAND-DRIVEN SYSTEM W/ EMPLOYER ENGAGEMENT**

STRATEGIC PROJECT: **Improve credential outcomes for job seekers**

BACKGROUND:

On May 17, 2021, The Department of Economic Opportunity (DEO) released the 2021-2022 Demand Occupation List for the 24 Workforce Development Areas (WDA) in the State of Florida. In accordance with CareerSource Florida's Administrative Policy #82, local areas may revise the list, as needed, based on local demand in support of the occupation's addition.

SFWIB staff received a request with supporting documentation from Miami Dade County Public Schools to add Standard Occupational Classification (SOC) codes 49-3051 - Motorboat Mechanics and Service Technicians and 49-2094 - Electrical and Electronics Repairers, Commercial and Industrial Equipment to the list for their programs.

SFWIB staff completed the review process and the request is being presented to the Global Talent and Competitiveness Council for a recommendation to the Board for approval.

FUNDING: N/A

PERFORMANCE: N/A

NO ATTACHMENT



SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 6/16/2022

AGENDA ITEM NUMBER: 7

AGENDA ITEM SUBJECT: EXISTING TRAINING PROVIDER AND PROGRAMS

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: SFWIB staff recommends to the Global Talent and Competitiveness Council to recommend to the Board the approval of New Programs for Existing Training Providers, as set forth below.

STRATEGIC GOAL: **HIGH ROI THROUGH CONTINUOUS IMPROVEMENT**

STRATEGIC PROJECT: **Improve credential outcomes for job seekers**

BACKGROUND:

In accordance with Section 122 of the Workforce Innovation and Opportunity Act, regional workforce boards are permitted to independently develop criteria for the selection and subsequent eligibility of Training Providers and programs. The South Florida Workforce Investment Board (SFWIB) developed processes to evaluate an applicant's programmatic capabilities.

SFWIB staff completed the review process and documentation is being presented to the Global Talent and Competitiveness Council for a recommendation to the Board for approval.

Below are the requests to add new programs for existing training providers for the review and approval of the Council.

New Requests from Existing Training Providers to add New Programs:

1. Miami Dade County Public Schools Apprenticeship Program, GNJ - (2021-FL-8143)

Request to Add new registered apprenticeship programs to an existing locations:

- Diesel System Technician – Certificate of Apprenticeship (External)
- Diesel System Technician - Certificate of Apprenticeship (Internal)

2. Miami Dade County Public Schools

Request to Add new programs to existing locations:

- Aviation Powerplant Mechanics
- Aviation Airframe Mechanics
- Electronic Systems Technician
- Marine Service Technologies

3. District Board of Trustees of Miami Dade College dba Miami Dade College Apprenticeship Program, GNJ (2018-FL-71114)

Request to Add a new registered apprenticeship program(s) to an existing location(s):

- Teacher Assistant – Certificate of Apprenticeship

FUNDING: N/A

PERFORMANCE: N/A

ATTACHMENT

Training Vendor Program Information for: Miami Dade County Public Schools

Note: An Individual Training Account (ITA) is issued in accordance with the South Florida Workforce Investment Board (SFWIB) ITA Policy. The initial ITA voucher may cover up to and including 50 percent of the program's maximum ITA amount. The subsequent ITA is issued upon the participant's arrival at the midpoint of the specified training program's length and may cover up to and including the remaining 50 percent of the program's maximum ITA amount. The maximum cap for an ITA is **\$10,000**. The amount of an ITA is based upon the program's applicable quadrant category. **Pell Grants:** All participants are required to apply for the Pell Grant if the participant and program are Pell eligible. Once PELL eligibility has been established, the Pell Grant must be deducted from the total ITA amount. An ITA will only cover up to one year of training. Associate of Arts and Bachelor degree programs are not covered by an ITA. Participants are responsible for all training costs beyond the one year covered by the ITA. **Refunds:** Refunds are issued in accordance with the SFWIB Standardized Refund Policy. **Notice:** If the ITA amount and/or Pell Grant does not cover the full cost of the training program, participants may be required to obtain grant assistance from other financial sources to cover the cost of the program in which they wish to enroll. **The SFWIB will not be responsible for any debts incurred by a participant.**

																				2021-2022 TOL Wage Rate		
Training Program Title <small>(program name must be written as approved by the Department of Education, CIE and/or SACS/AdvancED)</small>	Credential Type <small>(e.g., Diploma, College Credit Certificate, Associate of Science, etc.)</small>	Location/ Campus/ Online <small>(street address, city, state & zip)</small>	Credit Hours	Clock Hours	Course Length <small>(in months)</small>	Tuition Cost	Application Registration Fees Cost	Books Cost	Materials Cost	Uniforms Cost	Tools Cost	Testing Fees Cost	Certification Fees Cost	Licensing Fees Cost	Other Fees/ Costs	Total Program Costs	Pell Eligible (Yes/No)	CIP Code	2021-2022 TOL Related Occupations (SOC & Name)	Mean	Entry	Quadrant Category
Diploma/Certificate Programs																						
Aviation Powerplant Mechanics	Licensure	George T. Baker Aviation Technical College - 3275 NW 42nd Ave., Miami, FL33142	N/A	1350	18	\$ 3,972.00	\$ 90.00	\$ 300.00	\$ 247.00	\$ -	\$ 500.00	\$ -	\$ 350.00	\$ -	\$ 30.00	\$ 5,489.00	Yes	0647060801	49-3011: Aircraft Mechanics and Service Technicians	\$ 31.62	\$ 16.74	HGHW
Aviation Airframe Mechanics	Licensure	George T. Baker Aviation Technical College - 3275 NW 42nd Ave., Miami, FL33142	N/A	1350	18	\$ 3,972.00	\$ 90.00	\$ 300.00	\$ 247.00	\$ -	\$ 500.00	\$ -	\$ 350.00	\$ -	\$ 30.00	\$ 5,489.00	Yes	0647060703	49-3011: Aircraft Mechanics and Service Technicians	\$ 31.62	\$ 16.74	HGHW
Electronic Systems Technician	Certificate	Miami Lakes Technical College - 5780 NW 158 St., Miami, FL33014	N/A	900	12	\$ 2,304.00	\$ 45.00	\$ 35.00	\$ 105.00	\$ 25.00	\$ -	\$ -	\$ 65.00	\$ -	\$ 15.00	\$ 2,594.00	Yes	0615030332	49-2094: Electrical and Electronics Repairers, Commercial and Industrial Equipment	\$ 23.19	\$ 17.74	LGHW
Marine Service Technologies	Certificate	Lindsey Hopkins Technical College - 750 NW 20th St., Miami, FL33127	N/A	1350	13.5	\$ 3,456.00	\$ 60.00	\$ -	\$ 100.00	\$ 40.00	\$ -	\$ -	\$ -	\$ -	\$ 20.00	\$ 3,676.00	Yes	0647061611	49-3051: Motorboat Mechanics and Service Technicians	\$ 22.50	\$ 14.36	HGHW



SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 6/16/2022

AGENDA ITEM NUMBER: 8

AGENDA ITEM SUBJECT: APPROVAL TO ALLOCATE FUNDS FOR THE MIAMI-DADE PRE-APPRENTICESHIP INTERNSHIP PROGRAM

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: SFWIB staff recommends to the Global Talent and Competitiveness Council to recommend to the Board the approval to allocate an amount not to exceed \$7,500 in Workforce Innovation and Opportunity Act Youth funds for the Miami Dade Pre-Apprenticeship Internship Program, as set forth below.

STRATEGIC GOAL: **DEDICATED COMMITMENT TO YOUTH PARTICIPATION**

STRATEGIC PROJECT: **Emphasize work-based learning and training**

BACKGROUND:

At its August 17, 2017 meeting, the South Florida Workforce Investment Board (SFWIB) approved the Miami-Dade County Public Schools (M-DCPS) Pre-Apprenticeship Career and Technical Training Program. The M-DCPS Youth Pre-Apprenticeship Career and Technical Training program was formed in three schools: Coral Gables Senior High School, Homestead Senior High School and William H. Turner Technical Senior High School.

The 23-month program currently has 59 students enrolled in trades such as Bricklayer, Carpentry, Heating and Air Conditioning Installer Servicicer, Drywall Finisher/ Painter, Electrician, Elevator Constructor, Insulation Worker, Operating Engineer, Pipefitter (Construction), Plumber, and Sheet Metal Worker.

In an effort to increase student exposure to the 12 trades, the SFWIB will provide a paid summer youth internship opportunity for up to 23 eleventh and twelfth grade students who are currently participating in the program. Each participant will complete 150 hours and be paid \$13.88 per hour. Additionally, each student will open an account with the South Florida Educational Federal Credit Union or other financial institutions prior to the start of the internship. The eight week summer internship opportunity is scheduled to take place June 13, 2022 through August 6, 2022.

Additionally, in order for students to receive the instructional program hours, a certified M-CPS teacher must supervise the programmatic and academic part of the pre-apprenticeship program. The teacher will be responsible for supervising the students at their worksite and ensuring that the data elements of the grades are put into the M-DCPS system. The M-DCPS will hire one certified teacher for nine weeks, beginning June 13, 2022 through August 12, 2022, at a salary of up to \$7,500.00.

In following the procurement process of Miami-Dade County, Administrative Order No. 3-38, it is recommended that the SFWIB waive the competitive procurement as it is recommended by the Executive Director that this is in the best interest of the SFWIB. A two-thirds (2/3) vote of the quorum present is required to waive the competitive procurement process and award the Miami-Dade County Public Schools an allocation not to exceed \$7,500 in Workforce Innovation and Opportunity Act (WIOA) Youth funds to serve youth in the Miami Dade Pre-Apprenticeship Internship Program.

FUNDING: Workforce Innovation and Opportunity Act Youth

PERFORMANCE: N/A

NO ATTACHMENT



SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 6/16/2022

AGENDA ITEM NUMBER: 9

AGENDA ITEM SUBJECT: INDIVIDUAL TRAINING ACCOUNT POLICY REVISIONS

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: SFWIB staff recommends to the Global Talent and Competitiveness Council to recommend to the Board the approval of revisions to the Individual Training Account (ITA) Policy, as set forth below.

STRATEGIC GOAL: **HIGH ROI THROUGH CONTINUOUS IMPROVEMENT**

STRATEGIC PROJECT: **Strengthen workforce system accountability**

BACKGROUND:

On August 21, 2018, the SFWIB approved a revision to the Individual Training Account (ITA) Policy. The policy guides SFWIB center operators and training providers in the administration of an ITA. Federal and state law permit local workforce development boards to independently develop criteria for the selection and maintenance of training providers and programs.

SFWIB staff recommends to the Global Talent and Competitiveness Council the following main ITA Policy revisions:

1. Added Training and Employment Guidance Letter (TEGL) references.
2. Definitions – added Actual End Date, Authorized Signatory, Consumer Report Card, Eligibility, Employ Miami Dade, Employ Monroe, Employment, Employment Verification, Enrollment Date, Estimated End Date, Estimated Start Date, License, Participant Training Attestation, and Workforce Management System.
3. Approved Training – added this section with language regarding:
 - a. Eligible Training Providers and Programs – clarified which entities’ are eligible to received WIOA Title I funding and the responsibility of participants who choose to use entities not listed on the SFWIB Eligible Training Provider List.
 - b. Training Delivery – detailed the various methods that are for the delivery of training programs.
4. ITA Funding Amount Limits – added a section with language detailing the funding limitations and penalties.
5. ITA Payment Amount – added language clarifying quadrant category maximums, payment process and cap.

6. Required Waiver Action – added this section with language allowing participants, service providers the ability to sign vouchers electronically with the prior approval of the Executive Director.
7. Duration of Training for ITA – language added to further clarify ITA duration and payment for training and apprenticeship programs.
8. Financial Aid – added language clarifying how financial aid will be applied before and after award and any applicable reimbursement to the SFWIB.
9. Performance Measures – revised the minimum criteria for the three required performance measures training vendors must satisfy for each training program offered.
10. Roles and Responsibility – added WIOA language that requires training providers to submit annual performance data to the state for all students regardless of WIOA participation.

FUNDING: N/A

PERFORMANCE: N/A

ATTACHMENT



POLICY TRANSMITTAL

SUBJECT:	SFWIB INDIVIDUAL TRAINING ACCOUNT (ITA) POLICY	Policy/Guidance No.: 6 PY2021-22
APPLIES TO:	Training Vendors, Workforce Development Area (WDA) 23 Career Center contractors and WDA 23 jobseekers	Effective Date:
		Revision Date:
		Expiration Date:
REFERENCE:	<ol style="list-style-type: none"> 1. Workforce Innovation and Opportunity Act (WIOA) of 2014, Public Law 113-128 2. Code of Federal Regulations (CFR), 20 CFR 680.230 and 20 CFR 680.300 3. U.S. Department of Labor, Employment and Training Administration, Training and Employment Guidance Letter (TEGL) 3-18, 8-19, 19-16, 4. Title IV of the Higher Education Act (HEA) of 1965, Subpart 1 of Part A 5. Florida Statutes, Title XXXI, Chapter 445 – Workforce Services, State of Florida Workforce Innovation FS Chapter 1005 	

I. OF INTEREST TO

The Individual Training Account (ITA) Policy should be of interest to members of the South Florida Workforce Investment Board (SFWIB), Workforce Development Area (WDA) 23 (Miami-Dade and Monroe Counties) CareerSource center contractors (Service Providers), Training Vendors, WDA 23 jobseekers, and SFWIB staff.

II. Subject

Training utilizing Individual Training Accounts (ITAs)

III. Purpose

The purpose of the ITA Policy is to provide all SFWIB stakeholders with uniform guidelines regarding the use of training funds to pay for approved training programs and to determine subsequent program eligibility.

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IV. Background

An ITA is the vehicle through which the SFWIB expends training dollars. An ITA may be used to pay for or help defray the cost of training by an approved SFWIB Training Vendor. An ITA may also be used to provide training in an occupation clearly linked to a priority industry that is in local demand or appears on the WDA 23 Targeted Occupations List (TOL). Individual training accounts are available to customers eligible for WIOA Adult, Dislocated Worker, Youth and Welfare Transition programs; however, it should be noted that an ITA is neither an entitlement nor a right.

V. DEFINITIONS

1. Actual End Date: the date that the participant successfully completes the approved training program.
2. Actual Start Date: the date that the participant commences classes.
3. Approved Training Program: an SFWIB-Approved occupational training program, including online training linked to occupational and program titles as listed on the WDA 23's current Targeted Occupations List.
4. Assessment: the process by which Career Center staff evaluates eligible participants before they are enrolled in a training program.
5. Authorized Signatory: the person or persons duly authorized and has full legal authority to sign on behalf of a training vendor or contractor. Authorized signatories are documented on the Organizational Responsibility Form submitted with the Training Vendor Agreement or Contract.
6. Classification of Instructional Program (CIP) Code: designed by the U.S. Department of Education's National Center for Education Statistics (NCES), the 10-digit CIP code provides a taxonomic scheme that supports the accurate tracking, assessment and reporting of fields of study and program completions activity.
7. Completion: the total number of classroom hours or competencies required for a participant's attainment of a credential (i.e., certificate, certification or degree).
8. Consumer Report Card: measures the performance of SFWIB approved Training Vendors. The tool is an online report that updates Individual Training Account (ITA) performance on a daily basis. The goal of the tool is to function as an "ITA Consumer Report Card", enabling the consumer (participant) and Career Advisor the ability to monitor the success of individual programs and evaluate the economic benefit per placement by program.
9. Credential: a formalized recognition (i.e., certificate, certification, degree) of an individual's attainment of measurable technical or occupational skills necessary to obtain employment or advance within an occupation. The technical or occupational skills are generally based on standards developed and/or endorsed by employers. A credential can

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be stacked with other credentials as part of a sequence to move an individual along a career pathway or up a career ladder. A “work readiness” certificate is not included in this definition as it does not document measurable technical or occupational skills necessary to gain employment or advance within an occupation.

10. Credential Attainment: a participant’s attainment of a certificate or degree issued by the State of Florida and/or competencies required for a specific job or occupational group at the conclusion of a course of study.
11. Economic Benefit per Placement: the return on investment per approved training program for each participant placed.
12. Eligibility: the process by which a participant is determined to meet the requirements of the Workforce Innovation and Opportunity Act, Temporary Assistance to Needy Families (TANF) or other applicable SFWIB funded program in order to receive training services.
13. Employ Florida (EF): the State of Florida’s system for tracking Federal performance on participants enrolled in an Individual Training Account. The tool is another component of the Employ Florida network of workforce services and resources. It is a powerful online tool specifically designed to help connect employers and job seekers.
14. Employ Miami Dade (EMD) – a complete set of employment tools for job seekers to increase opportunities for residents in Miami Dade County. The employment tools may be accessed through the internet or on mobile devices via the EMD mobile application to search jobs, create résumés, and find education and training options. Tools are also available for businesses to help address their recruitment and hiring needs. The online tool is specifically designed to help connect employers and job seekers in Miami Dade County.
15. Employ Monroe (EM) - a complete set of employment tools for job seekers to increase opportunities for residents in Monroe County. The employment tools may be accessed through the internet or on mobile devices via the EM mobile application to search jobs, create résumés, and find education and training options. Tools are also available for businesses to help address their recruitment and hiring needs. The online tool is specifically designed to help connect employers and job seekers in Miami Dade County.
16. Employment: an unsubsidized occupational activity or service performed for an entity (i.e., government, non-profit, for-profit) for compensation.
17. Employment Verification Form: the system-generated universal form completed and signed by an employer to verify a participant’s job placement information (i.e., job title, hourly wage, beginning date, and employer information).
18. Enrollment Date: the date the service provider enrolls a participant in an approved training program. It is also the date that the Training Vendor receives the Individual

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Training Account (ITA) voucher from a participant and enrolls that participant in an approved training program.

19. Estimated End Date: the anticipated date of the participant's completion of the training program. The anticipated end date is based on the length of the program and must be entered into the Workforce Management System (WFMS) before a voucher can be issued. The estimated end date cannot be greater than two years from the estimated start date.
20. Estimated Start Date: the anticipated date the training vendor enrolls an eligible participant in an approved training program. The anticipated date of enrollment must be entered into the Workforce Management System (WFMS) before a voucher can be issued. The estimated start date cannot be greater than three months from date of data entry.
21. Individual Employment Plan (IEP): is an individualized career service under the WIOA that is developed jointly by the participant and career planner when determined appropriate by the career center or career center operator. The plan is an ongoing strategy to identify employment goals, achievement objectives, and an appropriate combination of services for the participant to achieve the employment goals. As part of the IEP process, participants are provided with information regarding eligible providers of training services and career pathways to attain career objectives.
22. Individual Training Account (ITA): is a scholarship in the form of a voucher that covers training costs (i.e., tuition, fees, books, required materials and supplies) for eligible adult or dislocated workers in need of training services in order to secure employment. The scholarship pays for enrollment in an SFWIB approved training program.
23. ITA Maximum Amount: the maximum dollar amount that can be paid for each SFWIB approved program.
24. ITA Voucher: the system-generated instrument used to pay for SFWIB approved training programs. The instrument is only valid if it contains all required signatures (i.e., participant, career advisor and supervisor).
25. Labor Market Information (LMI): the Florida Department of Economic Opportunity's Labor Market Statistics Center produces, analyzes, and delivers timely and reliable labor statistics information to improve economic decision-making. Information regarding economic indicators, salaries, high and low demand occupations, occupational and demographic data, and more on Florida and more specifically local areas may be obtained. Additional information may be accessed through the U.S. Bureau of Labor Statistics.
26. License: the professional credential obtained after the completion of an approved training program. The credential is attained upon the passing of a regulatory body's (the State involved or Federal Government) examination requirements.

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27. Occupational Information Network (O*NET): is a Standard Occupational Classification (SOC) based system, accessed as a free online database that contains hundreds of occupational definitions to help students, job seekers, workforce development and human resources professionals, researchers, and others to understand today's world of work in the United States.
28. Occupational Training Area: program titles linked to occupational titles below Bachelor's Degree level listed on the Standard Occupational Classification (SOC) to Classification of Instructional Program (CIP) Crosswalk.
29. Participant Training Attestation: the system-generated form provided to the participant by the training vendor, to complete and sign, certifying the participant's completion of the approved training program.
30. Pell Grant: the federal grant available to eligible participants for training program costs, in whole or part.
31. Performance Measures/Standards: a set of Federal, State and local standards for determining a Training Vendor's compliance with completion and placement requirements.
32. Placements: the number of participants that obtain unsubsidized employment following completion of a training program.
33. Quadrant Benchmark: the linkage of an educational program to one of four quadrant categories: High Growth/High Wage (HG/HW), Low Growth/High Wage (LG/HW), High Growth/Low Wage (HG/LW), and Low Growth/Low Wage (LG/LW). The maximum dollar amount allocated for each occupational training area is a direct correlation of the four listed categories.
34. Recognized Postsecondary Credential: an award that requires completion of an organized program of study at the post-secondary level bestowed by an accredited educational institution, an industry recognized association, or an occupational association or professional society. The credential is awarded in recognition of an individual's attainment of measurable technical or industry/occupational skills necessary to obtain employment or advance within an industry/occupation. The types of credentials includes educational diploma, certificate or certification (typically for one academic year or less of study); an associate (2-year) or baccalaureate (4-year) degree; registered apprenticeship certificate of completion; a license (typically awarded/recognized by the State involved or Federal Government); and industry-recognized or professional association certificate or certification (also known as personnel certifications); and other skill certificates for specific skill sets or competencies within one or more industries or occupations. Work readiness certificates or those awarded by workforce development boards are not part of this definition because neither type of certificate documents the measurable technical

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or industry/occupational skills necessary to gain employment or advance within an occupation. Similarly, such certificates must recognize technology or industry/occupational skills for the specific industry/occupation rather than general skills related to safety, hygiene, etc., even if such general skills certificates are broadly required to qualify for entry-level employment or advancement in employment.

35. Stackable Credential: a credential that is part of a sequence of credentials that can be accumulated over time to build an individual’s qualifications and help them move along a career path or up a career ladder to different and potentially higher-paying jobs.
36. Standard Occupational Classification (SOC) System: a system used by Federal statistical agencies to classify workers into occupational categories for the purpose of collecting, calculating, or disseminating data. This system of occupational code assignments assists users of the information relate a job title or occupational specialty to a six-digit Occupational Information Network (O*NET) SOC occupation.
37. Targeted Industries: industries determined by the SFWIB as a priority for occupational training; currently, those industries are Aviation; Creative Design; Hospitality & Tourism; Information Technology Banking & Finance; Life Science & Healthcare; and Trade & Logistic.
38. Targeted Occupations List (TOL): a State-compiled list of occupations that Local Workforce Development Boards may offer training in.
39. Training-Related Placement: the number of participants that obtain unsubsidized employment in an occupational area relevant to the training program completed.
40. Workforce Management System (WFMS) formerly the Service Account Management System (SAMS): the system for tracking participants’ training-related information, e.g., expenditures and performance data. The WFMS also includes various modules i.e., training vendor management system, invoicing, reconciliation, vouchers, etc.

VI. Approved Training

A. Eligible Providers and Programs

In accordance with the Workforce Innovation and Opportunity Act (WIOA), Sections 122, 133, WIOA Regulations, 20 CFR 680.400 et seq., Subpart D – Eligible Training Providers, and CareerSource Florida Policy 90, providers of training services are entities that are eligible to receive WIOA Title I funding for eligible adult, dislocated workers and youth who enroll in an eligible program of training services provided through an Individual Training Account (ITA). Training provided through entities that are not listed on the approved Eligible Training Provider List (ETPL) for Workforce Development Area (WDA) 23 is not permitted.

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Participants' who choose to enroll in a training program(s) with an entity not listed on the WDA 23 ETPL, shall be wholly responsible for all costs associated with said training. The participant and CareerSource center career advisors, case managers and/or supervisors must identify the non-ETPL provider of training services, program and source of funding used to pay for any training not covered under an approved ITA. The training details must be documented in the participant's case notes and a Non-ITA Acknowledgement Form must be completed and placed in the participant's file.

B. Training Delivery

All occupational training programs listed on the SFWIB-approved ETPL, including online training, shall be linked to occupational and program titles as listed on the WDA 23 current Targeted Occupations List (TOL). The training options, in-person/on campus and online, shall first be approved by the Florida Department of Education, and when applicable the AdvancED/Southern Association of Colleges and Schools (SACS) accreditation for post-secondary public or private school districts.

Only theory courses shall be delivered online. Clinicals, practicums and externship experiences must be provided in person, unless otherwise approved by the Florida Department of Education Commission for Independent Education (CIE), SACS or the SFWIB Executive Director.

Proof of CIE approved online offerings and any exceptions to the theory only requirement must be provided to the SFWIB in writing and approved by the SFWIB prior to being added to the training providers list of program offerings.

VII. Assessment

CareerSource center staff is required to individually assess eligible participants for training **prior to** the issuance of an ITA voucher. The assessment process consists of examining a participant's academic and employment background as well as developing an Individual Employment Plan (IEP) which includes short- and long-term career interests. The intent of this process is to assist the participant in selecting a training program in which he/she is likely to succeed, and ultimately contribute to the achievement of economic self-sufficiency.

VIII. Individual Training Account Fee Structure

A. ITA Cost

Training Vendors are required to submit program cost modifications with supporting documentation to SFWIB staff, **no later than April 1st** of the current Program Year (PY) for the next PY. Program cost modifications may include, but are not limited to tuition, the cost of the credential(s) and the projected time frame of credential attainment. The information is used to update the program cost seen on the SFWIB website and in the WFMS. The maximum ITA amount

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for each program year is derived from the program cost information submitted by public education training vendors.

Specifically, the ITA limit per public school training program is set at 100% of the public institutions' submitted cost information. Where there is no approved public education institution comparable program, the cost of the approved private training vendor's program will be based on the previous program year's maximum ITA amount, a Florida public education institution's comparable program, and within the applicable quadrant benchmark category.

B. Individual Training Account Cap

The maximum cap for the ITA is **\$10,000**.

C. ITA Funding Amount Limits

The total amount of funding allowable through an ITA shall be based on the full cost of the training program. The full cost of the training shall include: tuition, books, academic fees, educational testing and certification administered by the training provider, equipment, and tools required by the educational institution for the training program. Fines and penalties, i.e., late finance charges and interest fee payments, are not allowed.

D. ITA Amount for Occupational Training Areas

The ITA amount for each occupational training area is based on whether the occupation is identified as High Wage/High Growth, High Wage/Low Growth, Low Wage/High Growth, and Low Wage/Low Growth.

The maximum ITA amounts are divided into the four/quadrant categories as follows:

- Occupations identified as High Growth/High Wage **up to and including \$10,000**.
- Occupations identified as Low Growth/High Wage **up to and including \$7,500**.
- Occupations identified as High Growth/Low Wage **up to and including \$5,000**.
- Occupations identified as Low Growth/Low Wage **up to and including \$2,500**.

The formula to determine an occupation's quadrant category is based on the State of Florida's LMI data for the fastest growing occupations within WDA 23 by the growth and salary rates. Annually, the average growth and average salary rates are determined for the identified occupations, sorted by the growth rate and average salary, and placed in the appropriate category.

E. ITA Payment Amount

The payment amount for each ITA training program shall be paid a flat rate based on the total cost of the training program and the applicable quadrant category maximum. Each training program shall be paid based on the maximum of each quadrant category. A training program that is less than the maximum of the program's applicable quadrant category, shall not exceed the program's total cost. The amount paid for any ITA training program shall not exceed the maximum

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applicable quadrant category nor the ITA cap. Please refer to section VIII. (B) of this policy and the SFWIB ITA Technical Assistance Manual for additional.

F. ITA Voucher

A voucher will be issued covering up to and including 50 percent of the maximum approved ITA amount. The actual start date must be entered in the WFMS and the participant must attend class for 14 days after the actual start date of training before the voucher can be submitted for payment. The 14-day period begins when the participant's information is entered in the WFMS, such as actual start date and length of program.

Upon the participant's completion of up to and including 50 percent of the training program, a voucher will be issued for the remaining maximum ITA amount. **Note:** payment of the remaining amount is contingent upon the training provider's submission of documentation evidencing the participant's attendance records to the applicable service provider.

All vouchers must be issued within the same Program Year in which the service(s) was/were rendered.

G. Required Waiver Action

In the event a participant, career advisor, and/or supervisor are not accessible to sign a voucher, the voucher will be uploaded by the career advisor to the Employ Miami Dade/Employ Monroe (EMD/EM) account. The participant shall receive an alert notification from the EMD/EM system and a call from his/her career advisor. The participant shall review the voucher by accessing the EMD/EM system with his/her login and password. An email shall be sent by the career advisor, requiring the participant's response and certification of the voucher using the support services general voucher acknowledgement.

The SFWIB Executive Director shall approve all waivers prior to any action being taken.

Please refer to the SFWIB Performance Reporting Requirements Policy & Procedures for more information.

IX. Duration of Training for Individual Training Accounts

Individual Training Accounts can only be used to cover the cost of **up to and including** one year of the specified length of the training program. For example, the SFWIB will pay for one year of a two-year Associate of Science Degree program. This is a lifetime limit.

Exception: Programs with occupations identified by the SFWIB in one of the targeted industries and registered apprenticeship programs are exempt from the one-year limitation.

If the SFWIB participant's training cost is fully covered by other funding sources (e.g., Federal Pell Grants, scholarships, etc.), **up to and including** \$2,000 of the approved maximum ITA amount may be issued to the participant via a voucher to offset the costs of books, certification

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examination/testing fees, etc., for up **to and including** one year of the specified length of the training program.

Note: the \$2,000 is included within the approved maximum ITA amount.

SFWIB participants who elect a training program that is longer than one year in length (i.e., an Associate of Science (A.S.) degree program) will be responsible for all training costs beyond the one year covered by the ITA.

Associate of Arts (A.A.) and Bachelor Degree programs are not covered by an ITA, except when the SFWIB determines that the training program demonstrates the effectiveness to serve targeted populations.

SFWIB participants enrolled in a registered apprenticeship program that is longer than one year in length shall not be responsible for related training instruction costs.

X. Financial Aid

A. Pell Grants

All SFWIB participants requesting an ITA are required to apply for the Federal Pell Grant and other forms of direct financial assistance, prior to enrolling in training by completing the Free Application for Federal Student Aid (FAFSA). The Expected Family Contribution (EFC) number and the Pell Grant award amount must be provided at the time of enrollment. Documentation evidencing the participant applied for the Federal Pell Grant must be obtained by the training vendor and a copy shall be provided to the service provider and maintained in the participant’s file.

In the case where the Pell award changes from the amount stipulated in the original award letter, the previously approved ITA amount paid by the SFWIB cannot be adjusted.

Training may be provided to a participant who otherwise meets eligibility for ITA funding while the individual has a pending Pell Grant application. However, should the Pell Grant and/or other grant funding be approved **before** training begins, and pays for the same and/or covers the full costs of the training program, the participant and the training provider must have an arrangement in place to reimburse the SFWIB.

If the participant receives the Pell Grant and/or other grant funding **after** the training begins, the training provider must reimburse the SFWIB the funds used to underwrite the training for the amount the Pell Grant covers, including any education fees the training provider charges to attend the training. The reimbursement shall **not** include any portion of the Pell Grant award disbursed to the participant for education-related expenses (e.g., tuition and fees). Student loans are not included in the category of “other sources of training grants”.

In the case where the Pell award is in excess of the ITA voucher amount used when the SFWIB participant enrolled, the training provider must reimburse the SFWIB the difference within 10

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days of the occurrence. The reimbursement amount shall include education fees the training provider charges to attend the training. Reimbursement is not required from the portion of Pell Grant assistance disbursed to the participant for education-related expenses.

B. Coordination of WIOA Funds and Other Grant Funding

SFWIB participants who are eligible for a Pell Grant that elect to attend training programs, may be required to obtain grant assistance from other financial sources to cover the cost of the program in which they wish to enroll if the ITA amount and the Pell Grant does not cover the full cost of the training program. An acknowledgement form stating the same must be signed by the participant and maintained in their file.

If the SFWIB participant is not Pell eligible, or if the school or program is not Title IV eligible, the SFWIB participant is required to obtain other grant assistance and/or financial aid to cover the remaining cost of the program not covered by the ITA amount. The SFWIB shall not be responsible for any debts incurred by an SFWIB participant. Any outstanding balances for training not covered by the ITA shall be the sole responsibility of the participant.

The Training Vendor must provide the SFWIB or the SFWIB authorized representative with written documentation regarding other grant assistance and financial aid received by each participant. The documentation shall include, at a minimum, the notice of award with the participant's name, the last four digits of the social security number, student identification number that lists each type of financial aid received, the amounts (if known), and the source(s) of the funds.

If the SFWIB participant withdraws/drops or does not complete 50 percent or less of the training program, the SFWIB Standardized Refund Policy shall apply and the training provider shall refund the resulting amount to the SFWIB within 10 days of the occurrence.

XI. Duplication of Payment

The Training Vendor shall reimburse the SFWIB for any duplicate payments. Additionally, the SFWIB reserves the right to withhold payments requested by the Training Vendor to offset duplicate payments.

XII. Limitations

- 1) Only one training program per SFWIB participant can be paid through the ITA. Participants are limited to one lifetime ITA.

Exception: Programs identified by the SFWIB as targeted industries are exempt from the one-year limitation.

- 2) The SFWIB participant must enroll in school half-time or full-time as defined by the Training Vendor.
- 3) The ITA can only be used for courses that are specifically required for the program of study.

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- 4) The SFWIB will only pay once for each required class in an approved training program. The SFWIB will not pay for re-takes. This one-time payment includes remedial courses.
- 5) The SFWIB will only pay once for each required certification examination.
- 6) The Training Vendor is required to conduct all training in the English language in those occupations/programs where licensing and certification examinations are only offered in the English language. This requirement seeks to ensure that SFWIB participants are trained in the same language that they will be tested and able to comprehend the licensing and certification examinations. Associate of Arts (A.A.) and Bachelor Degree programs are not covered by the Individual Training Account, unless as specified under Section IX, Duration of Training for Individual Training Accounts: Exception.
- 7) Individual Training Account (ITA) funds may not be utilized to pay for Microsoft Office Suite (MOS) training; or other training programs that integrate 30 percent or more of MOS training as part of a program's course offerings.

XIII. Workforce Management System (WFMS)

Approved SFWIB Training Vendors shall utilize the SFWIB WFMS Training Reconciliation module to submit information on training status (drop, withdrawals, Pell information, etc.), attendance, training progress, placement, credential attainment information, and performance data on a regular basis. The Training Vendor is required to provide credential information to the Service Provider and any follow-up data.

Service Provider case managers shall track SFWIB participants' training performance through WFMS.

Please refer to the SFWIB Performance Reporting Requirements Policy & Procedures for more information on the responsibilities of Training Vendors and Service Providers relevant to WFMS data reconciliation.

XIV. Performance Measures

Training Vendors who agree to accept an ITA from the SFWIB are required to meet a minimum of three of the following five SFWIB performance measures relevant to each training program offered. Two of the three performance measures must be the Training Related Placement and Postsecondary Credential Attainment Rate standard. The Training Related Placement performance measure is required and must be met in order for the program to remain on the list of approved program offerings or to be presented to the SFWIB to be added to the approved ETPL. The table below outlines the performance measure requirements.

Performance Measure	Performance Standard
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Completion Rate	70%
Placement After Training	70%
Training-Related Placement	70%
Postsecondary Credential Attainment Rate	70%
Economic Benefit Per Placement	Quadrant Benchmark
Low Growth / Low Wage	\$14,785
High Growth / Low Wage	\$12,493
Low Growth / High Wage	\$31,542
High Growth / High Wage	\$29,201

A. Completion Rate

This measure examines the percentage of participants who successfully complete training in an approved SFWIB program.

B. Placement after Training

This measure examines those SFWIB participants who completed training and have been placed in unsubsidized employment within **180** days of training completion.

C. Training-Related Placements

This measure examines those SFWIB participants who have a training completion and obtained unsubsidized employment in a training-related occupation within **180** days of the completion. All Training Related Placements must have a wage rate at or above the training program's Quadrant Benchmark.

D. Postsecondary Credential Attainment Rate

A measure that examines SFWIB participants who, during a program year, obtain a recognized postsecondary credential, or a secondary school diploma or its recognized equivalent during participation in or within one year after exit from a training program; or who are in an education or training program that leads to a recognized postsecondary credential or employment and are achieving measurable skill gains toward such a credential or employment within one year after exit from the program.

E. Economic Benefit per Placement

This measure examines the percentage of the return on investment per approved training program for each participant placed. **The approved program must meet and/or exceed the standard economic benefit per placement by quadrant.**

F. Subsequent Eligibility

Training vendors seeking to have an approved training program considered for renewal, must meet or exceed a minimum of three of the performance measures, of which, two must be the Placement After Training and Post-Secondary Credential Attainment Rate. A training program must have 12 months of continuous performance to review for a reporting period; otherwise the

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program will be removed. The program will not be considered for renewal for a minimum of one year from the date of removal.

Programs neither meeting nor exceeding a minimum of two of the required measures will be removed from the list of SFWIB approved offerings. Training vendors must resubmit the removed program for programmatic review and SFWIB approval a minimum of one year from the date of removal in order to have the program returned to the list of approved offerings.

XV. Roles and Responsibility

Training Vendors and Service Providers are required to input data relevant to each of the above measures into the Training Reconciliation Module of the WFMS. Additionally, Service Providers are required to input wage data per placement into the WFMS. Supporting documentation for each system entry must be readily available to the SFWIB for review. Please refer to the SFWIB Performance Reporting Requirements Policy and Procedures for additional information.

In accordance with WIOA section 116(d)(4)(a) and 20 CFR 677.230(a)(5), Training Vendors are required to provide annual performance data for all individuals in the approved training program, regardless of WIOA participation as detailed in TEGl 03-18 and 08-19. Registered apprenticeship programs are not required to follow these performance reporting requirements, unless submitted voluntarily. Outcomes for WIOA participants enrolled in a registered apprenticeship program shall be reported in the state and WDA 23 performance reports.

XVI. Exceptions

Exceptions to this policy, or any part thereof, must be approved in writing by the SFWIB Executive Director.

Approved By: Rick Beasley Executive Director	Supersedes:	Issued by/Contact: Adult Programs
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SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 6/16/2022

AGENDA ITEM NUMBER: 10

AGENDA ITEM SUBJECT: WORKFORCE SERVICES CONTRACTORS

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: SFWIB Staff recommends the Global talent and Competitive Council to recommend to the Board the authorization for staff to negotiate contracts with Workforce Services RFP respondents based on available funding, as set forth below.

STRATEGIC GOAL: **STRENGTHEN THE ONE-STOP DELIVERY SYSTEM**

STRATEGIC PROJECT: **Enhance CSSF performance system**

BACKGROUND:

Staff released a Workforce Services RFP to the public on February 18, 2022, soliciting proposals from organizations capable of providing Workforce Services within Local Workforce Development Area 23. A total of four (4) organizations responded by the prescribed deadline.

The proposals submitted were evaluated based on the criteria detailed in the RFP. A Public Review Forum was held on May 5, 2022 wherein respondents' preliminary scores were disclosed. The reviewers provided scores per respondent. The attached table indicates the results of the Public Review Forum. As per the results two (2) respondents achieved the required 80 points. SFWIB staff recommends to the Board the authorization for staff to negotiate contracts with that respondent for the requested career centers in Miami Dade County.

There was one respondent that bid for centers in Monroe County. As a result of which, SFWIB staff recommends the Global talent and Competitive Council to recommend to the Board the authorization for staff to negotiate a contract for the Monroe County Centers with the Workforce Services RFP respondent that scored the next highest score and is requesting that location, based on available finding.

The following respondents successfully met the due diligence requirements to be awarded a contract SFWIB Staff recommends awarding contracts to:

- Youth Co-Op for:
 - Homestead,
 - Little Havana,
 - Perrine, and;
 - West Dade

- Arbor E&T LLC dba Equus Workforce Solutions for:
 - Haileah Downtown,
 - Northside,
 - North Miami Beach, and;
 - Carol City.

- College of the Florida Keys for:
 - Marathon, and;
 - Key West.

FUNDING: N/A

PERFORMANCE: N/A

ATTACHMENT

**WORKFORCE SERVICES - RFP RESPONSES
ORGANIZATIONAL PROPOSAL SCORES**

Ten Digit Code	Agency Name	Score
78Stanford	Altrain	3
6728SNOL12	College of the Florida Keys	4.25
4513007154	Youth Co-Op	4.75
99PJ904Z17	Arbor	4.5

WORKFORCE SERVICES - RFP RESPONSES TECHNICAL PROPOSAL SCORES

Ten Digit Code	Agency Name	Score	Score	Score	Score	Score	Average
78Stanford	Altrain	34	30	32	29	32	31.4
6728SNOL12	College of the Florida Keys	41	44	61	53	45	48.8
4513007154	Youth Co-Op	65	65	67	62	67	65.2
99PJ904Z17	Arbor	58	68	67	68	58	63.8

**WORKFORCE SERVICES - RFP RESPONSES
PERFORMANCE PROPOSAL SCORES**

Ten Digit Code	Agency Name	Score
78Stanford	Altrain	7
6728SNOL12	College of the Florida Keys	5
4513007154	Youth Co-Op	8.5
99PJ904Z17	Arbor	5

**WORKFORCE SERVICES - RFP RESPONSES
BUDGET PROPOSAL SCORES**

Ten Digit Code	Agency Name	Score
78Stanford	Altrain	8.5
6728SNOL12	College of the Florida Keys	10
4513007154	Youth Co-Op	9.5
99PJ904Z17	Arbor	9.33

**WORKFORCE SERVICES - RFP RESPONSES
INDIRECT PROPOSAL SCORES**

Ten Digit Code	Agency Name	Score
78Stanford	Altrain	0
6728SNOL12	College of the Florida Keys	5
4513007154	Youth Co-Op	4.75
99PJ904Z17	Arbor	5

**WORKFORCE SERVICES - RFP RESPONSES
DUE DILIGENCE**

Ten Digit Code	Agency Name	Score
78Stanford	Altrain	Failed
6728SNOL12	College of the Florida Key	Pass
4513007154	Youth Co-Op	Pass
99PJ904Z17	Arbor	Pass

WORKFORCE SERVICES - RFP RESPONSES
OVERALL PROPOSAL SCORES

Ten Digit Code	Agency Name	Organizational	Technical	Performance	Budget	IDCR	Due Diligence	Overall
78Stanford	Altrain	3	31.4	7	8.5	0	Failed	49.9
6728SNOL12	College of the Florida Ke	4.25	48.8	5	10	5	Pass	73.05
4513007154	Youth Co-Op	4.75	65.2	8.5	9.5	4.75	Pass	92.7
99PJ904Z17	Arbor	4.5	63.8	5	9.33	5	Pass	87.63



SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 6/16/2022

AGENDA ITEM NUMBER: 11

AGENDA ITEM SUBJECT: YOUTH SERVICES CONTRACTORS

AGENDA ITEM TYPE: APPROVAL

RECOMMENDATION: SFWIB Staff recommends the Global Talent and Competitiveness Council to recommend to the Board the authorization for staff to negotiate contracts with Youth Services RFP respondents based on available funding, as set forth below.

STRATEGIC GOAL: STRENGTHEN THE ONE-STOP DELIVERY SYSTEM

STRATEGIC PROJECT: Enhance CSSF performance system

BACKGROUND:

Staff released a Youth Services RFP to the public on February 16, 2022, soliciting proposals from organizations capable of providing Youth Services within Local Workforce Development Area 23. A total of six (6) organizations responded by the prescribed deadline.

The proposals submitted were evaluated based on the criteria detailed in the RFP. A Public Review Forum was held on May 5, 2022 wherein respondents' preliminary scores were disclosed. The attached table indicates the results of the Public Review Forum. As per the results four (4) respondents achieved the required 80 points. SFWIB staff recommends to the Board the authorization for staff to negotiate with those respondents that achieved a score of 80 or better.

All four of the successful respondents have met the due diligence requirements to be awarded a contract. Staff recommends awarding contracts to the following successful respondent to service the residents of Miami Dade County.

SUCCESSFUL RESPONDENT	OUT-OF-SCHOOL	IN-SCHOOL
Youth Co-Op	X	X
Cuban American Council	X	X
Adult Mankind	X	X
Community Coalition	X	X

FUNDING: N/A

PERFORMANCE: N/A

ATTACHMENT

**YOUTH SERVICES - RFP RESPONSES
ORGANIZATIONAL PROPOSAL SCORES**

Ten Digit Code	Agency Name	Score
59-0879227	Boys and Girls Club	3.65
4808715402	Youth Co-Op	4.75
7154480801	Youth Co-Op	4.75
ASPIRE2022	CNC	5
ICV22WLRN3	AMO	3.5
LOUOKE6380	Greater Miami Serv. Corps	5
MCE2PM2022	Community Coalition	4.75
NOLIMITS	CNC	5
OVC22FOOD1	AMO	3.5

YOUTH SERVICES - RFP RESPONSES TECHNICAL PROPOSAL SCORES

Ten Digit Code	Agency Name	Score	Score	Score	Score	Score	Average
59-0879227	Boys and Girls Club	10	12.5	13.75	9	7	10.45
4808715402	Youth Co-Op	62	60.5	61.5	62.25	58	60.85
7154480801	Youth Co-Op	62	60.5	61.5	63.75	58	61.15
ASPIRE2022	CNC	58.25	59.25	58	51.25	55	56.35
ICV22WLRN3	AMO	52.75	53.5	52.75	56	57	54.4
LOUOKE6380	Greater Miami Serv. Corps	45.75	47.5	46.75	48.5	52	48.1
MCE2PM2022	Community Coalition	58.75	58.5	60.5	45	58	56.15
NOLIMITS	CNC	59.25	59.25	58	57.25	55	57.75
OVC22FOOD1	AMO	52.75	53.5	52.75	56	58	54.6

YOUTH SERVICES - RFP RESPONSES PERFORMANCE PROPOSAL SCORES

Ten Digit Code	Agency Name	Score
59-0879227	Boys and Girls Club	5
4808715402	Youth Co-Op	8.75
7154480801	Youth Co-Op	8.75
ASPIRE2022	CNC	10
ICV22WLRN3	AMO	10
LOUOKE6380	Greater Miami Serv. Corps	7
MCE2PM2022	Community Coalition	7
NOLIMITS	CNC	10
OVC22FOOD1	AMO	10

**YOUTH SERVICES - RFP RESPONSES
BUDGET PROPOSAL SCORES**

Ten Digit Code	Agency Name	Score
59-0879227	Boys and Girls Club	4
4808715402	Youth Co-Op	10
7154480801	Youth Co-Op	10
ASPIRE2022	CNC	8.5
ICV22WLRN3	AMO	10
LOUOKE6380	Greater Miami Serv. Corps	8
MCE2PM2022	Community Coalition	9.5
NOLIMITS	CNC	10
OVC22FOOD1	AMO	10

**YOUTH SERVICES - RFP RESPONSES
INDIRECT PROPOSAL SCORES**

Ten Digit Code	Agency Name	Score
59-0879227	Boys and Girls Club	0
4808715402	Youth Co-Op	4.75
7154480801	Youth Co-Op	4.75
ASPIRE2022	CNC	4.88
ICV22WLRN3	AMO	5
LOUOKE6380	Greater Miami Serv. Corps	5
MCE2PM2022	Community Coalition	5
NOLIMITS	CNC	5
OVC22FOOD1	AMO	5

YOUTH SERVICES - RFP RESPONSES DUE DILIGENCE

Ten Digit Code	Agency Name	Score
59-0879227	Boys and Girls Club	Pass
4808715402	Youth Co-Op	Pass
7154480801	Youth Co-Op	Pass
ASPIRE2022	CNC	Pass
ICV22WLRN3	AMO	Pass
LOUOKE6380	Greater Miami Serv. Corps	Pass
MCE2PM2022	Community Coalition	Pass
NOLIMITS	CNC	Pass
OVC22FOOD1	AMO	Pass

YOUTH SERVICES - RFP RESPONSES
OVERALL PROPOSAL SCORES

Ten Digit Code	Agency Name	Organizational	Technical	Performance	Budget	IDCR	Due Diligence	Overall
59-0879227	Boys and Girls Club	3.65	10.45	5	4	0	Pass	23.1
4808715402	Youth Co-Op	4.75	60.85	8.75	10	4.75	Pass	89.1
7154480801	Youth Co-Op	4.75	61.15	8.75	10	4.75	Pass	89.4
ASPIRE2022	CNC	5	56.35	10	8.5	4.88	Pass	84.73
ICV22WLRN3	AMO	3.5	54.4	10	10	5	Pass	82.9
LOUOKE6380	Greater Miami Serv. Corps	5	48.1	7	8	5	Pass	73.1
MCE2PM2022	Community Coalition	4.75	56.15	7	9.5	5	Pass	82.4
NOLIMITS	CNC	5	57.75	10	10	5	Pass	87.75
OVC22FOOD1	AMO	3.5	54.6	10	10	5	Pass	83.1



SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 6/16/2022

AGENDA ITEM NUMBER: 12

AGENDA ITEM SUBJECT: CONTRACT RENEWAL FOR CAREER DEVELOP CENTERS

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: SFWIB staff recommends to the Global Talent and Competitiveness Council to recommend to the Board the approval to allocate an amount not to exceed \$1,350,000 in Workforce Services funds to renew contracts with Florida Memorial University and Miami-Dade College for Career Development Centers, as set forth below.

STRATEGIC GOAL: **STRONG WORKFORCE SYSTEM LEADERSHIP**

STRATEGIC PROJECT: **Maximizing collaborative partnerships**

BACKGROUND:

In accordance with the SFWIB Strategic Goal 3 (Improve Services for Individuals with Barriers) and Strategic Goal 4 (Dedicated Commitment to Youth Participation), SFWIB staff recommends to the Global Talent and Competitiveness Council to continue to provide workforce services through the following workforce initiative:

- The Career Development Center (CDC) on the campus of Florida Memorial University, Inc. (FMU) assist over 1,200 current students and alumni to obtain internships and/or career opportunities. The SFWIB manages the daily operations and provides one full-time staff member, as well as, computers and the support necessary to provide meaningful career development assistance. The project cost for program year 2022-2023 will be no more than \$75,000.
- The Career Development Center (CDC) MDC Works on the campuses of Miami-Dade College assists over 129,000 current students and alumni to obtain internships and/or career opportunities. Additionally, MDC Works will provide eligibility assessment, career counseling, work readiness workshops. MDC will manage the daily operations and CSSF will provide funding for eight full-time staff members, as well as, computers and the support necessary to provide meaningful career development assistance. The program cost for program year 2022-23 will be no more than \$750,000 and training cost of \$525,000 dollars.

In following the procurement process of Miami-Dade County, Administrative Order No. 3-38, it is recommended that the SFWIB waive the competitive procurement as it is recommended by the Executive Director that this is in the best interest of the SFWIB. A two-thirds (2/3) vote of a quorum present is required to waive the competitive procurement process and award Florida Memorial University an allocation not to exceed \$75,000; Miami-Dade College an allocation not to exceed \$750,000 in program cost and \$525,000 for training cost in Workforce Services dollars to operate Career Development Centers.

FUNDING: Workforce Services Funding

PERFORMANCE: N/A

NO ATTACHMENT



SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 6/16/2022

AGENDA ITEM NUMBER: 13

AGENDA ITEM SUBJECT: WARREN HENRY AUTOMOBILES, INC. APPRENTICESHIP PROGRAM

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: SFWIB staff recommends to the Global Talent and Competitiveness Council to recommend to the Board the approval to allocate an amount not to exceed \$97,200.00 in Workforce Innovation and Opportunity Act funds for the Warren Henry Automobiles, Inc. Apprenticeship Program, as set forth below.

STRATEGIC GOAL: **BUILD DEMAND-DRIVEN SYSTEM W/ EMPLOYER ENGAGEMENT**

STRATEGIC PROJECT: **Maximizing collaborative partnerships**

BACKGROUND:

At the December 16, 2021 meeting, the South Florida Workforce Investment Board (SFWIB) approved the Miami Dade College (MDC) Automotive Technician Specialist Apprenticeship Program. The SFWIB launched the first automotive apprenticeship program with Bean Automotive Group (BA Group) to help address the shortage of qualified automotive technicians in Miami Dade County. The success of the BA Group apprenticeship program increased the demand and was a gateway for other automotive dealers to create their own programs.

As a result, SFWIB staff and Miami Dade College entered into a partnership with Warren Henry Automobiles, Inc. d/b/a Warren Henry Auto Group (WH Auto Group) to create an apprenticeship program for their automotive brands. The WH Auto Group brands include Audi, Infiniti, Jaguar, Lamborghini, Land Rover, Toyota, and Ford.

The Automotive Technician Specialist apprenticeship program will prepare qualified individuals with the necessary skills to become certified master technicians with the WH Auto Group brands. The apprenticeship cohort candidates will complete 220 hours of Related Technical Instruction (RTI) and 2,000 hours of On-the-Job Training (OJT). The program is slated to launch in June, 2022 with nine apprentices.

The SFWIB will reimburse the WH Auto Group 30% of the OJT starting salary for nine apprentices', at a rate of \$18.00 per hour for the 2,000 hours program. Miami Dade College will serve as the Apprenticeship Sponsor, RTI provider and provide support for other relevant training services and tools for the apprentices. The total cost to the SFWIB for the program is \$97,200.

FUNDING: Workforce Innovation and Opportunity Act

PERFORMANCE: N/A

NO ATTACHMENT



SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 6/16/2022

AGENDA ITEM NUMBER: 14

AGENDA ITEM SUBJECT: RAPID RESPONSE AND LAYOFF AVERSION INITIATIVES

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: SFWIB staff recommends to the Global Talent and Competitiveness Council to recommend to the Board the approval to allocate an amount not to exceed \$450,000 in Workforce Innovation and Opportunity Act (WIOA) Dislocated Worker funding to continue Rapid Response & Layoff Aversion projects, as set forth below.

STRATEGIC GOAL: **BUILD DEMAND-DRIVEN SYSTEM W/ EMPLOYER ENGAGEMENT**

STRATEGIC PROJECT: **Develop integrated Business Service teams**

BACKGROUND:

On May 14, 2020, the Executive Committee approved an allocation of \$376,000 in Workforce Innovation and Opportunity Act (WIOA) Dislocated Worker funding to implement two Rapid Response & Layoff Aversion pilot projects. As a result, a pilot program was initiated with the Greater Miami Chamber of Commerce (GMCC) and the Greater Key West Chamber of Commerce (GKWC).

Subsequently, at the June 18, 2020 meeting, the South Florida Workforce Investment Board (SFWIB) approved a \$180,000 expansion of the pilot program to include the Miami Dade Beacon Council, the Greater Miami Dade Chamber of Commerce (MDCC), and the Latin American Chamber of Commerce and Industry of the USA (CAMACOL).

The aforementioned entities served as business intermediaries on behalf of the SFWIB, as well as, an extension of the regional Rapid Response team to provide assistance to dislocated workers of businesses who are implementing layoffs or plant closing. The SFWIB continued the partnerships and have grown the business intermediary roles to be a true extension of the SFWIB Business Services Unit. As such, SFWIB staff recommends renewing the partnerships for program year 2022-2023.

SFWIB staff recommends to the Global Talent and Competitiveness Council to recommend to the board to allocate up \$425,000 in WIOA Dislocated Worker fundings to the the following business organizations to enhance rapid response & layoff aversion activites, as well as, business intermediary teams:

- Miami-Dade Chamber of Commerce - \$75,000
- CAMACOL - \$75,000
- Florida State Minority Supplier Development Corps - \$50,000
- South Florida Progress Foundation (Greater Miami Chamber of Commerce) - \$125,000

- The Beacon Council Economic Development Foundation - \$125,000

In following the procurement process of Miami-Dade County, Administrative Order No. 3-38, it is recommended that the SFWIB waive the competitive procurement as it is recommended by the Executive Director that this is in the best interest of SFWIB. A two-thirds (2/3) vote of the quorum present is required to waive the competitive procurement process and award the MDCC an allocation not to exceed \$75,000; CAMACOL an allocation not to exceed \$75,000; FSMSDC an allocation not to exceed \$50,000, South Florida Progress Foundation an allocation not to exceed \$125,000; and the Beacon Council Economic Development Foundation an allocation not to exceed \$125,000 in Workforce Innovation and Opportunity Act (WIOA) Dislocated Worker Funds to provide business intermediary services in Workforce Development Area 23.

FUNDING: WIOA Dislocated Worker

PERFORMANCE: N/A

NO ATTACHMENT



SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 6/16/2022

AGENDA ITEM NUMBER: 15

AGENDA ITEM SUBJECT: EARLY LEARNING COALITION EARLY CHILDHOOD APPRENTICESHIP

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: SFWIB staff recommends to the Global Talent and Competitiveness Council to recommend to the Board the approval to allocate an amount not to exceed \$191,295 in Workforce Innovation and Opportunity Act funds for the Early Learning Coalition Apprenticeship Program, as set forth below..

STRATEGIC GOAL: **BUILD DEMAND-DRIVEN SYSTEM W/ EMPLOYER ENGAGEMENT**

STRATEGIC PROJECT: **Emphasize work-based learning and training**

BACKGROUND:

SFWIB was approached by the Early Learning Coalition (ELC) seeking assistance to address the issue of a server shortage in qualified child care workers. Recognizing the role that available child care plays is a jobseekers ability to gain and maintain employmet, SFWIB partnered with the ELC and Miami-Dade College (MDC) to create the framework for an apprenticeship program that would serve as a pipeline providing certified early child care workers into the child care industry.

The program is designed around three thousand (3,000) hours of On-The-Job training(OJT) and fifteen (15) credit hours of related technical instruction. The technical instruction will be provided by MDC and the OJT will be provided by local small bsuiness early education centers. Upon succesful completion of the program, participants will earn their National Child Development Associate (CDA) certification.

SFWIB will subsidize the wages of the apprentice while they are completing the program. This cost savings will give the small businesses the financial capabilities to pay for the apprentice's training cost. This pilot program is set to begin upon approval with four (4) employers and up to fifteen (15) apprentices. The estimated training cost is \$191,295.00 dollars. The return-on-investment is \$2.33. The initial feedback on the program's creation has been extremely positive with other early learning facilities submitting requests to participate in the next round.

FUNDING: WIOA

PERFORMANCE: N/A

NO ATTACHMENT